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**Exam :** 650-292

**Title :** TelePresence Video Sales Specialist  
for Express Exam

**Vendors :** Cisco

**Version :** DEMO

NO.1 What is a benefit of the Cisco TelePresence Interoperability Protocol?

Select exactly 1 answer(s) from the following:

- A. It allows SIP and H.323 to function interchangeably.
- B. It allows direct interoperability between CTS and non-CTS devices.
- C. It allows for secure traversal of the firewall.
- D. It provides for high-definition video, unlike other protocols that only support standard definition.

Answer: B

NO.2 Which endpoint offers a camera that can also be used as a document camera.?

- A. Profile 42
- B. EX90
- C. E20
- D. C20

Answer: B

NO.3 When we talk about selling along the immersive curve, what do we mean?

Select exactly 1 answer(s) from the following:

- A. to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection
- B. to talk about immersive applications but move the customer to cheaper solutions
- C. to place point-to-point video conferencing at the center of collaboration architecture
- D. to decide for the customer which product is best

Answer: A

NO.4 Which of these is a key feature of the Cisco MXE 5600 Series?

Select exactly 1 answer(s) from the following:

- A. increased number of ports to connect to end points
- B. secure fire wall traversal
- C. support one button to push scheduled meetings
- D. support for third party multi-screen experience

Answer: C

NO.5 To provide fire wall traversal, which components are needed? Select exactly 1 answer(s) from the following:

- A. 2 Cisco TelePresence Video Communication Server Expressways

B. 1 CiscoTelePresenceVideo Communication Server Control and 2  
CiscoTelePresenceVideo

Communication Server Expressways

C. 1 CiscoTelePresenceVideo Communication Server Control and 1  
CiscoTelePresenceVideo

Communication Server Expressway

D. 2 CiscoTelePresenceVideo Communication Server Controls

Answer: C